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PRIORITY SAIGON		
RYBAT		•
	;	

REFS A. SAIGON 47370 (IN 585686)\*

*}* 

- B. SAIGON 47371 (IN 585715)\*\*
- I. AS YOU SURMISE, HAIG IS ON A GENERAL FACT FINDING,
  ATMOSPHERE CHECKING MISSION. HE WILL UNDOUBTEDLY WANT TO TAKK
  UITH YOU AND, PROBABLY, SOME OF YOUR SENIOR ASSOCIATES.
- WITH HAIG: ACCURACY, CANDOR AND THE EXERCISE OF EXTREME CARE IN
  CHOOSING THE WORDS IN WHICH YOU EXPRESS YOUR IDEAS. HAIG IS
  PLEASANT, ABLE AND WELL MEANING. HE IS UNDER CONSIDERABLE
  STRESS THESE DAYS, HOWEVER, AND WANTS VERY MUCH (AS DO WE ALL)
  FOR THINGS TO COME OUT RIGHT IN VIETNAM. HE IS EXTREMELY
  SENSITIZED TO WHAT STRIKES HIM AS CAPTIOUS OR CARPING NEGATIVISM,
  AND IS PRONE BY PROFESSIONAL BACKGROUND, TEMPERAMENT AND INCLINATION
  TO ACCEPT THE MILITARY ESTABLISHMENT'S WORD ASSESSMENT IN DO NOT
  WANT YOU TO TRIM YOUR JUDGMENTS OR SUPPRESS INFORMATION BECAUSE
  IT NIGHT BE UNPALATABLE, BUT IN TALKENG WITH HAIG THESE DAYS ONE

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MUST WATCH HIS LANGUAGE CAREFULLY AND AVOID FLIP PHRASES AND COLORED OR LOADED WORDS {E.G., OMINOUS, ROUT, COLLAPSE, DISASTER, ETC.}.

RE THE PERPLEXITIES YOU FLAG IN REF B, IT SEEMS TO ME THAT THEY INVOLVE QUESTIONS OF SEMANTICS AS WELL AS SUBSTANCE. ON "FINAL OFFENSIVE" ARE LITERALLY CONSTRUED, SUCH TERMS PATENTLY INACCURATE IN LIGHT OF HANOI'S KNOWN RESOURCES AND LOGISTIC CAPABILITIES. BUT SUCH LABELS CAN BE READ AS PERHAPS OVERLY CRYPTIC OR SIMPLISTIC SHORTHAND FOR A THESIS THAT IS VALIDLY ARGUABLE. HANOI HAS MADE A MAJOR MILITARY, POLITICAL AND PSYCHOLOGICAL COMMITMENT IN THIS OFFENSIVE. PRODUCES ENOUGH DEMONSTRABLE BENEFITS TO SUPPORT THE ARGUMENT THAT {UNLIKE THE BIG UNIT CAMPAIGN OF 1968 AND 1969} IT WAS A NET COMMUNIST SUCCESS, HANOI IS GOING TO HAVE PROBLEMS WITH ITS IMAGE, ITS CREDIBILITY AND PROBABLY ITS APPARATUS GREATER IN MAGNITUDE THEN ANYTHING THE LAO DONG POLITBURO HAS HAD TO COPE THUS DESPITE HANOI'S CAPABILITIES IT CAN LEGITIMATELY WITH BEFORE. BE ARGUED THAT IF THIS CAMPAIGN IS A NET COMMUNIST FAILURE, THAT FACT WILL ALTER THE OVERALL POLITICAL DYNAMICS OF THE INDOCHINA

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EQUATION VERY MUCH	TO HANOI'S DETRIMENT. I	T CAN ALSO BE
PLAUSIBLY ARGUED, 0	F COURSE, THAT IF THE CO	mmunists' offensive ·
"SUCCEEDS," HANOI	WILL HAVE TAKEN A GIANT	STEP TOWARD WINNING
THE WAR.	·	4
4. MY OBJECT	HERE IS NOT TO ENGAGE Y	OU IN THEOLOGICAL
DEBATE, SIMPLY TO S	UGGEST THAT THERE MAY BE	MORE MERIT TO PORTIONS
OF BUNKER'S AND ABR	AMS' POSITION THAN THEIR	SHORTHAND SUMMARY
PHRASES MIGHT INDIC	ATE. AS YOU ARE ALSO UN	DOUBTEDLY AWARE,
BOTH BUNKER AND ABR	AMS (AT LEAST UNCONSCIOU	SLY} ARE PROBABLY
TRYING TO PREVENT T	HE PANIC REACTION WITH W	HICH SOME SEGMENTS OF
WASHINGTON INITIALL	Y REACTED TO THE EVENTS	OF 1968 AND EARLY 1969
THEY WERE REPORT  25X1  BE A COMMUNIST DUSA	ED WHEN IN FACT THESE CAN	OT TUO DETTEN ZNDIAGM
<b>5.</b>		
		THAVE
ALSO ENCOURAGED HIM	TO SAMPLE THE THINKING	AND OVERALL
IMPRESSIONS OF SENI	OR MISSION OFFICERS, NOT	ING THAT THEY HOULD

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